



2018 AIM Prospective Vendor Application

Please circle your category: Certified Producer/Farmer Rancher/Meat/Dairy/Cheese Producer Fisherman
 Food Purveyor/pre-packaged Food Purveyor/TFF/onsite food consumption Artisan Commercial Non-Profit

Business Name: _____

Business Owners Name(s): _____

Email: _____ Website: _____

Mailing/Billing Address: _____

City, State, Zip _____ County _____

Contact/Business Phone: _____ Home Phone: _____

Cell Phone: _____ Fax: _____

What do we have permission to post on the AIM website? (Check all that apply)

Contact/Business Phone _____ Address _____ Email _____ Website _____ **No Information** _____

Interested in serving on Board of Trustees? Yes _____ No _____ or on other Committees (Fundraising, etc.)? Yes _____ No _____

Business Ownership (Check all that apply): Family Owned _____ (# of years) _____

Limited Partnership _____ Corporation _____ Other _____ (_____)

Which AIM FM's you are interested in attending? Mark down how much frontage space you are requesting (10ft-30ft) as well as year-round or seasonal (identify the months you would like to attend).

- **Artisans:** only mark which markets you are interested in selling at

Market	Market hours (all are yr-rnd)	Interested in selling at? Frontage space requesting (10ft-30ft)	Are you year-round or seasonal? * If seasonal give approx. start/end dates
Marin Civic Center (Thursday)	Th. 8a-1p		
Hayward	9a-1p		
Oakland / Grand Lake	Sat. 9a-2p		
San Francisco / Clement St.	Su. 9a-2p		
Marin Civic Center (Sunday)	Su. 8a-1p		
Newark	Su. 9a-1p		
San Francisco / Stonestown	Su. 9a-1p		

Rancher/Meat Producers

Per AIM Rules you must raise a minimum of 25% of the meat you sell throughout the year. Please explain how you meet this qualification: _____

Describe your farm/ranch history and farm/ranch philosophy: _____

Farming Practices:

- Conventional _____
- Organic _____ certified by _____ since _____
- Transitional _____ certified by _____ since _____
 - If transitional, when will you complete your transition period to organic? _____

Other Certifications (such as humane, biodynamic, etc.): _____

List all animals and breeds raised by you for meat:

Animal	Size of herd/flock	Closed herd herd (y/n)	Location of animals
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Describe the feed used for all animals: _____

Describe the behavior management and/or harvesting practices used for all animals: _____

Labor Practices

Please list the names of employees or family members who are employed by you (verification of employment including recent pay stubs or W-2 may be requested at any time): _____

Dairy/Cheese Products

Types of cheeses or other items produced (attach a brochure if you have one): _____

What is the percentage of milk used from your farm? _____ Other sources? _____

Names/locations of other sources: _____

Product Sales Outlets

Please list all Farmers Markets that you currently or have committed to sell at: _____

List any other sales outlets (CSA, farmstand, retail store, restaurants, etc): _____

AIM's Mission

Agricultural Institute of Marin's mission is to educate the public about the nutritional and economic benefits of buying locally grown food directly from farmers, and to connect and support communities & agriculture. How does your business support this mission?

Is there anything else you would like to tell AIM? _____

Along with completed application please attach:

- **2018 Ranchers Product Calendar**
- **2018 Rancher Product List**
- **Meat Producers- Copies of receipts of 2 of your most recent slaughters showing traceability of the animal from your ranch to slaughterhouse, packaging process to packaging**
- **Photo or diagram of your booth**

When complete, please mail, fax or email your application to our office. While we would love to speak with all prospective vendors individually, the high volume of applications we receive combined with our regular workload does not always allow for this.

Once we have reviewed your application we will contact you if we are interested.

Although we do not want to discourage prospective vendors from applying, we would like applicants to have a realistic understanding of the availability of space at AIM's markets. We receive a high volume of applications and many of our markets are currently full with an extensive waiting list. Please take this information into consideration before submitting your application.

Return completed application packet to:
AIM, 400 Smith Ranch Rd. Suite D, San Rafael, CA 94903
Fax: 415 472-6112 or email: info@agriculturalinstitute.org

Ranchers Product List 2018

List all meat products/ranch locations that come from your ranch that you would like to sell at AIM FM in 2018. These are animals for which you own the brood stock (with regards to chicken, day-olds are considered brood stock):

Type of meat _____ Ranch address, city _____

Slaughterhouse facility used/city/phone _____

Processed at /bug #/city/phone _____

Meat stored at/address/phone _____

Type of meat _____ Ranch address, city _____

Slaughterhouse facility used/city/phone _____

Processed at /bug #/city/phone _____

Meat stored at/address/phone _____

Type of meat _____ Ranch address, city _____

Slaughterhouse facility used/city/phone _____

Processed at /bug #/city/phone _____

Meat stored at/address/phone _____

Type of meat _____ Ranch address, city _____

Slaughterhouse facility used/city/phone _____

Processed at /bug #/city/phone _____

Meat stored at/address/phone _____

Please fill out a second sheet if this does not accommodate all types of meats/ranch locations you have.

List all Meat Producers and types of meat that you **Co-Produce** with that you would like to sell at AIM FM's in 2018.

Type of meat _____ Ranch Name _____

Contact Name _____ Phone _____

Ranch address, city _____

Slaughterhouse facility used/city/phone _____

Processed at /bug #/city/phone _____

Meat stored at/address/phone _____

Type of meat _____ Ranch Name _____

Contact Name _____ Phone _____

Ranch address, city _____

Slaughterhouse facility used/city/phone _____

Processed at /bug #/city/phone _____

Meat stored at/address/phone _____

List all types of meat/Meat Producers that you want to Re-Sell at an AIM FM in 2018.

Type of meat _____ Ranch Name _____

Contact Name _____ Phone _____

Ranch address, city _____

Slaughterhouse facility used/city/phone _____

Processed at /bug #/city/phone _____

Meat stored at/address/phone _____

Please fill out a second sheet if this does not accommodate all the ranches/partnerships. Thank you!

